



SALES AGENT TERMS & CONDITIONS

PRODUCTS & SERVICES:

The Sales Agent will represent and sell the Company's products and services, as determined below, in the Sales Representative's geographic area:

Classic Package:

Up to (3) groups of (4) guests. Each group of (4) guests is led by (1) guide. Guaranteed Vertical 30,500 meters.

Includes (7) night's Double accommodation and (6) days' Guide services.

Semi-Private Package:

Up to (2) groups of (4) guests. Each group of (4) is led by (1) guide. Private helicopter. Guaranteed Vertical 34,000 meters.

Includes (7) nights' Double accommodation and (6) days' Guide services.

Private Package:

(1) group of (4) guests. Group is led by (1) guide. Private helicopter. Guaranteed Vertical 38,000 meters.

includes (7) nights' Single accommodation, (6) days' Guide services and (2) complimentary massages per person.

Exclusive Use Package:

Maximum of (18) guests. Full compliment of Guides, equipment, and amenities. Guaranteed Vertical 34,000 meters.

Includes (7) nights' Double and Single accommodations and (6) days' Guide services.

All Heli-skiing Packages include:

- Accommodation is double occupancy with ensuite. Single room occupancy is subject to availability. The single room upgrade price is an additional \$140.00 CAD per night.
- All meals, snacks, and non-alcoholic beverages (includes specialty coffees).
- Full use of all Skeena River Lodge facilities:
Including Sauna, Wellness Spa, Games Room, and Fitness Room.
- WIFI Internet.
- Use of Head and Elan powder skis and Burton snow boards, safety avalanche airbag backpack including avalanche transceivers, shovel, and probe.
- Services of ACMG (Association of Canadian Mountain Guides), CSGA (Canadian Ski Guides Association) and/or UIAGM / IFMGA (International Federation of Mountain Guides Association) certified guides.
- Helicopter and avalanche Safety Training and Practice.
- Transportation to and from Terrace, BC airport, Canada,
- Medical and evacuation insurance.
- Unlimited Vertical with a minimum Vertical guaranteed.

Heli-skiing Packages DO NOT include:

- Your costs of travel to & from Terrace B.C. and any airport taxes.
- Any gift items/merchandise purchases from the Lodge Ski Shop
- Any alcoholic beverages at the Lodge
- Non-local or long-distance phone calls (additional charge).
- Massage Therapy (additional charge)
- Gratuities for guides, pilots, and lodge staff.

Arrival and Departure:

- Check in time is 3:30 pm
- Check out time is 11:00 am

DOCUMENTATION:

The Sales Agent will accurately represent and state Company policies to all potential and present customers, as determined and established by the Company.

The Sales Agent will be provided with an electronic copy of the Company's Assumptions of Risk & Release of Liability Waiver (ROL).

The Sales Agent will be provided with an electronic copy of the Company's Customer Terms & Conditions.

BOOKING REQUESTS:

All bookings are on a first come, first served basis.

All bookings are considered “UNSECURED” until confirmed in writing by the Company.

All bookings are considered “SECURED” on the date the Company receives the deposit payment and issues an official “Booking Confirmation”.

PRICES

All prices are quoted and payable in Canadian dollars and are subject to change without notice. All package prices include applicable Canadian taxes.

The Company shall fix the selling price(s) and currency type of the Services and the Sales Agent may only sell the Services at the selling price(s) and currency type fixed by the Company.

PAYMENTS:

A non-refundable deposit of 20% of the total package price is required to secure the booking. The deposit payment is due within (30) days of the booking date.

A balance payment for the remaining 80% of the total package price, is due (90) days prior to arrival.

If booking less than (90) days prior to arrival date, the balance payment is due (30) days prior to arrival.

If booking less than (30) days prior to arrival date, the full package price is due (10) days prior to arrival.

If payments are not received within the designated time limit(s), we reserve the right to cancel the booking without notice and retain any deposit payment received.

CANCELLATIONS:

All heli-skiing packages begin and end on the specified dates and have been offered as a complete package.

There are no refunds, total nor partial, for any unused services due to late arrival, early departure, sickness, or accident.

Cancellations will only be accepted in the form of confirmed email, registered mail, or fax.

In the event a cancellation is more than (90) days prior to arrival, any payments received exceeding the 20% non-refundable deposit will be refunded. White Wilderness Heliskiing will retain the 20% non-refundable deposit.

In the event a cancellation is less than (90) days prior to arrival, all payments received become non-refundable.

COMMISSIONS:

Sales Agent commission(s) are as follows:

All Classic Packages	20% (of tax exclusive package price)
Semi-Private Packages	20% (of tax exclusive package price)
Exclusive Use Packages	20% (of tax exclusive package price)
Private Packages	15% (of tax exclusive package price)

Commission(s) will be deducted by the Company, at source, from the total amount due on every invoice.

Commissions are considered payable as of the date the full package price has been received by the Company.

Commissions are not considered payable on deposit payments only.

Commissions are not considered payable if the booking is cancelled and the Company refunds a portion of the total package price.